Assistant Sales Manager – Real Estate

* WE WANT THE BEST OF THE BEST
* WORLD CLASS LEADERSHIP, WORLD CLASS RESULTS
* HAVE REAL ORGANISATIONAL IMPACT

You are a natural when it comes to building relationships and possess strong communication and facilitation skills. You will have a positive, open-minded outlook, the ability to adapt to change and a sense of humour, as well as a strong commitment to teamwork and the desire to work co-operatively in the wider business.

This is a dynamic and integral role within our senior leadership team. Your leadership skills will be second to none and you strive to exceed industry best practice in every respect. Your knowledge, skills and leadership ability will consistently get the best results from a diverse group of sales professionals. You will likely be, or have been, an experienced real estate salesperson and have a proven ability to bring out success in others in a real estate context.

Included in your responsibilities:

* Contribute and assist in meeting business objectives.
* Contribute to continued improvement to systems and procedures.
* Monitoring of salesperson’s goals and targets.
* Inspire and enthuse our salespeople with world class leadership and people development.
* Ensure adherence to legislation and industry best practice.

Professionals, Redcoats Limited is an internationally award-winning real estate company situated in Lower Hutt. We are looking for a world class Assistant Sales Manager to assist our Sales Manager working across numerous offices in the Hutt Valley. It is the perfect time to join our business and this role is a great opportunity for someone looking to be part of a thriving team within Lower Hutt’s leading real estate company. Having a current Branch Manager License will be a distinct advantage, if not Branch Manager qualified then study is required to become qualified. An attractive remuneration package will be offered to the successful candidate. If you have the experience and attributes that we're looking for, please apply now, ensuring you include a cover letter detailing what you think would make you the perfect addition to our team.